



THE CENTER FOR PROFESSIONAL EDUCATION

Fall 2010

101 Murray Street, NY, NY 10007 · Tel (212) 277-5161 · Fax (212) 732-6175 · Email cpe@stjohns.edu

The Center for Professional Education is a division of the School of Risk Management, Insurance and Actuarial Science at St. John's University, which was created by the merger of the former College of Insurance and St. John's in 2001. Building on the most successful programs of the College of Insurance, The Center provides today's risk management and insurance professionals with a range of educational opportunities.

Actuarial Science Exam Preparation

The Center offers programs designed to provide the knowledge and skills needed to pass the SOA-administered national exams, with a thorough review of the fundamentals of actuarial science and its effective application.

To register for the exams and to order books for these courses, please call the Society of Actuaries at: **(847) 706-3500**. Please note that the SOA's registration dates are approximately six to eight weeks prior to the exam dates.

Exam	Title	Day	Dates	Time	Fee
FM/2	Financial Mathematics (Pathmanapan)	Ten Thursdays	8/26 – 10/28	5:30 pm – 8:30 pm	\$1195.
P/1	Probability (Pathmanapan)	Five Sundays	9/19 – 10/17	9:00 am – 4:00 pm	\$1195.

Agents, Brokers & Adjusters Licensing Exam Preparation

We are approved to provide the pre-license exam preparation courses needed to sit for the broker/agent state examination. Students who are exempt from satisfying New York's 96-hour classroom requirement due to their professional experience should take the 28-hour cram course which is designed to help master the material covered in the New York property and casualty agent and broker licensing examinations. **The fee includes the course materials.**

Title	Day	Dates	Time	Fee
96-Hour P&C Exam Preparation Course (Singleton) <i>The required material for the 40-Hour Personal Lines Course is covered in this course. All those interested in the 40-Hour Personal Lines Course must attend the first six days. The fee for the 40-Hour Personal Lines Course is \$450.</i>	Tuesdays, Wednesdays, Thursdays and Three Saturdays	9/14 – 11/18	6:00 pm – 9:00 pm 6:00 pm – 9:00 pm 6:00 pm – 9:00 pm	\$850.
28-Hour Cram Course (Singleton) <i>The required material for the Independent Adjusters Course is covered in this course. All those interested in the Independent Adjusters Course must attend the first day. The fee for the Independent Adjusters Course is \$450.</i>	Four Mondays	11/15 – 12/6	9:00 am – 5:00 pm	\$550.

CPCU Designation Exam Preparation

The professional designations conferred by the AICPCU/IIA represent an individual's commitment to and standing within the insurance industry. The Center's courses include review sessions and are taught by highly experienced industry experts. Courses also offer CE credits.

Course fee and materials

The course fee is **\$695**, which does not include the course materials. To order materials or register for the exams, please call the IIA at: **(800) 644-2101**.

Number	Title	Day	Dates	Time
CPCU 510	Foundations of Risk Mgmt, Insurance & Professionalism (Clarke)	Thursdays	9/23 – 1/20	5:30 pm – 7:45 pm
CPCU 551	Commercial Property, Risk Mgmt & Insurance (Fenniman)	Tuesdays	9/21 – 1/18	5:30 pm – 7:45 pm

Seminars and Certificate Programs

Certificate in the Business of Insurance

This accelerated course is designed for individuals who wish to expand their breadth of knowledge of the insurance and risk management industry. The program provides a comprehensive overview of the major concepts that are the fundamental aspects of the industry. No advance knowledge of insurance is required. Students receive a certificate from St. John's upon successful completion of the program.

Topics covered in The Business of Insurance include:

- Risk Management
- Regulation
- Insurance Company Operations
- The Law of Contracts
- Property & Casualty
- Life & Health
- Ethics
- Underwriting and Distribution
- Reinsurance
- Analysis of Insurance Company Financial Statements
- Current Trends in Insurance
- Marketing Strategies
- Insurance and the Courts

Course Name	Day/Dates	Time	CE credits	Licenses	Fee
The Business of Insurance (Hampton)	Thursdays, 9/30 – 10/21	9:00 am – 4:00 pm	15	All lines	\$1,795.

Brief Course in Reinsurance: A One-Day Intensive

This course is intended for those individuals who need to know the basic elements of reinsurance and how it functions, without the technical material. Participants will derive a fundamental knowledge of how the reinsurance business operates.

Administrative, accounting personnel, systems analysts, human resources and other non-reinsurance professionals will benefit from taking this course. It is especially useful for those who need to communicate with reinsurance professionals and other personnel, but who do not require an in-depth knowledge of more intricate material. A basic knowledge of insurance is required. A glossary of reinsurance terms is also provided for use both during the seminar and as a future reference.

At the end of this program, participants will understand:

- The history of reinsurance
- What reinsurance is and is not
- Special cases in reinsurance
- The basic concepts of reinsurance
- How reinsurance is written
- Why companies buy reinsurance
- How reinsurance is marketed
- How a program of reinsurance is developed

Title	Day/Date	Time	CE Credits	Licenses	Fee
Brief Course in Reinsurance (Stewart)	Wednesday, 10/27	9:00 am – 5:00 pm	7	LA, C1, C3, BR, PC, PA	\$795.

Advanced Course in Marine Liabilities

This 12-week program, which is part of our **Certificate in Marine Insurance** program, is designed for individuals who wish to expand their knowledge of marine insurance with specific emphasis on marine liabilities, by providing a practical approach to understanding and analyzing marine liability exposures and specialized insurance protections.. Students can include underwriters, claims handlers, brokers, attorneys or those directly involved in the management of various marine operations. The program is designed to appeal to both newcomers to the marine insurance industry as well as those already experienced in the field. The course is taught by a variety of experts from across the New York marine insurance community to address the complex challenges facing those in today's marine environment. **The fee includes the course materials.**

The Advance Course in Marine Liability covers:

- Marine Liability Basics
- The Marine Definition
- The Marine Insurance Contract
- Protection & Indemnity
- Jones Act Status
- Commercial General Liability
- Various Specific Marine Liabilities
- Bumbershoot and Specific Marine Excess Coverages
- Hull Form Liabilities

Course Title	Day/Date	Time	CE credits (NY only)	Fee
Advanced Course in Marine Liabilities (Weber et. al.)	Tuesdays, 9/21 – 12/7	5:30 pm – 8:00 pm	15	\$1,445.

Registration Form

For St. John's use only

Registration Code

FA 2010

TO REGISTER

By mail

Complete this form and send it to:

The Center for Professional Education

St. John's University
101 Murray Street, 4th Floor
New York, NY 10007

By fax

Complete this form and fax it to (212) 732-6175

CONTACT US

Phone (212) 277-5161

E-mail cpe@stjohns.edu

VISIT US ON THE WEB

For more information about our courses and services, our website is www.stjohns.edu/cpe

REFUND POLICY

All requests to cancel registration in a course must be made in writing prior to the course's start date.

Requests received prior to the course's start date incur a 10% charge. Requests received between the first and second session incur a 25% charge. There are no refunds after the second session.

Qualified substitutes will be accepted to any course at no additional charge.

We reserve the right to cancel any course due to low enrollment.

1 Personal Information

Name (first name, last name)	Social Security Number (required)
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Company Name	Date of Birth (required)	International student? ___ Yes ___ No
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Company Address (___ Check here if this is your mailing address. ___ Check here if this is your billing address.)
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City	State	Zip
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Home Address (___ Check here if this is your mailing address. ___ Check here if this is your billing address.)

City	State	Zip
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Day Phone	Alternate Phone
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E-mail	Fax
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2 Course Information

Course Title	Day / Time	Fee \$
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Course Title	Day / Time	Fee \$
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3 Payment Information Please indicate payment method. Make checks payable to St. John's University.

Check Money Order Bill my company (attach letter of authorization)

Visa MasterCard American Express Discover

Total

\$

Card Number	Expiration Date
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Cardholder Name	Signature
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